

Deep Experience. Seamless Integration.

The Capital Markets group of Union Square Advisors specializes in providing unique capital markets solutions to venture capital, private equity, and corporate clients. Our experience and expertise spanning credit cycles and capital structures enable us to deliver comprehensive and customized advisory services that address the specific needs of our clients.

Our core capabilities are middle-market capital raising, private placements, capital structure optimization, and debt advisory. We arrange debt and equity financings in all size ranges and for every type of type of transaction; from growth capital to more challenging situations. We also provide differentiated views on how to optimize existing capital structures in connection with M&A, refinancings and other events. We are beholden only to our clients – independent, and conflict-free.

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Union Square Advisors LLC, is a registered broker-dealer and member of FINRA and SIPC.

At-A-Glance Summary of Services

Capital Raising

- Arranging and syndicating debt/equity structured solutions for middle market technology and non-technology issuers
- Growth capital, opportunistic refinancings, LBOs, and dividend recapitalizations
- Expansive network of private lenders, credit funds, and special situation funds with broad array of risk and yield preferences
- Negotiating credit documentation and execution management
- Arrangement for Staple Financing in connection with M&A transactions and bridge financing for equity raises or other events

Capital Structure Optimization

- Differentiated insights and execution strategies
- Capital product agnostic – leveraged loans, high yield bonds, preferred debt/equity and other structured instruments
- Advice to PE and VC portfolio issuers of any size and in any industry

Special Situations

- Non-traditional capital raises and use of proceeds
- Storied situations / off-the-run financings and structures
- Liability management
- Amendments and consents

CAPITAL MARKETS TEAM



Carter McClelland

Chairman

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Experience: 40+ years of investment banking and advisory experience at Morgan Stanley, Deutsche Bank, and Bank of America



Michael Meyer

Partner, Head of Capital Markets

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Experience: 30+ years of Leveraged Finance, Global Credit and Fixed Income with Morgan Stanley, RBC Capital Markets, and Bank of America



Emily Anderson

Managing Director, Capital Markets & Head of Sponsor and Venture Coverage

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Experience: 16+ years of transaction advisory experience at CODE Advisors, Goldman Sachs, and Ernst & Young



Michael Moore

Managing Director, Capital Markets

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Experience: 14+ years of Leveraged Finance experience primarily focused on the technology and consumer industry verticals at Citigroup



Andrew Atherton

Partner, Software

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Experience: 16+ years of technology investment banking and principal investing experience at RBC Capital Markets, Goldman Sachs and Raymond James



Jono Peters

Director, Capital Markets

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Experience: 6+ years of Leveraged Finance experience at Citigroup. Jono served as an Artillery Officer in the United States Marine Corps, completing one combat tour in Afghanistan.

RECENT HIGHLIGHTS

Grove
COLLABORATIVE

in its \$72MM financing from



Financial Advisor in its
\$30M financing from



in its \$20M financing from



Financial advisor
in connection with
\$2.7B Credit Facilities

Aspiration

Financial Advisor in its
\$315M financing from



Financial Advisor in
its financing from



Financial Advisor in its
\$70M financing from



PERMIRA

Financial advisor in its
strategic investment in



actifio

in its \$100M
financing led by



OSPREY
TECHNOLOGY

Advisor in its \$1.1B
merger with



Project Titan

Financial Advisor in its
\$145M financing and
\$30M term loan raise

Project Wisdom

Financial Advisor in its
\$100M term loan for
acquisition financing

PERMIRA

Financial Advisor in its
strategic investment in



Financial Advisor in its
\$100M financing from



Financial Advisor in its
\$100M financing from



Financial Advisor in its
\$100M Investment in

